



Industry - Level **Vocational Training**

Real Estate Courses

With the continuing growth of Australia's property market, careers in this area are highly demanded.

Property Services provide promising careers for those who are motivated and have enthusiasm for working in the real estate industry.

The industry also offers several rewarding career opportunities including jobs in property management, sales, real estate, strata management, etc.

Take your career to the next level, by working towards the Real Estate Licence qualification.

Class 2 Licenced Real Estate Agent

CPP41419 Certificate IV in Real Estate Practice

Duration 52 Weeks
CRICOS 108194K

This course **meets the academic requirements to apply for a Class 2 Property Real Estate Agent Licence** in NSW issued by the NSW Office of Fair Trading

- ▶ I'm just getting started but I want to be ready to eventually become fully licensed and I want my assistant agent CPD sorted.
- ▶ I'm working as an Assistant Agent ; I want to work for myself and I want my CPD sorted!

Class 1 Licensee in Charge

CPP51119 Diploma of Property (Agency Management)

Duration 52 Weeks
CRICOS 108195J

Any agent looking to obtain a class 1 real estate licence who did not qualify for the automatic upgrade, will need to complete the Diploma qualification in order to obtain a class 1 licence. A class 1 licence will allow you to be placed in the category of 'Licensee in Charge', provided you meet the work experience requirements.

- ▶ I want to start my own agency
- ▶ I want to be licensee in charge of an office

NSW Real Estate 3 levels of licensing



2022 Intake Dates

- 21 Feb 11 Apr 23 May 11 Jul 22 Aug 10 Oct 21 Nov



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A Real Estate Salesperson Registration Certificate

CPP41419 Certificate IV in Real Estate Practice

Duration 52 Weeks
CRICOS 108194K

Real estate registration certificate is the entry-level qualification you need to start a real estate career in QLD. This qualification will enable you to apply for a real estate certificate of registration through the Office of Fair Trading to work as a salesperson, property manager, or incorporate support.

- ▶ Buy, sell, exchange or rent houses, businesses or land
- ▶ Negotiate on behalf of a buyer, seller, landlord
- ▶ Exchange or rent houses, businesses or land
- ▶ Advertise a property for rent or sale
- ▶ Show property to potential buyers
- ▶ Inspect and assess property for sale or rent
- ▶ Open up a property for inspection for sale or rent

Real Estate Agent Licence

CPP51119 Diploma of Property (Agency Management)

Duration 52 Weeks
CRICOS 108195J

Being a licensed Real Estate Agent has many advantages. You are more highly regarded in the industry with the opportunity of a greater earning capacity, more options in your work structure, and are able to own and operate your own business.

- ▶ Own or manage a real estate agency
- ▶ Operate a trust account on behalf of sellers and buyers
- ▶ Manage an apartment complex and sell any units independently, without having to work through an established agency

QLD Real Estate 2 levels of licensing



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